The Monthly Newsletter of

# Your CHAMBER Matters

**OUR MISSION** To unite, improve, promote, and advocate for the business community in and around Morton Grove.

#### 2008 MGCCI **Board of Directors**

President<sup>.</sup> Dale Ashcraft • Lin-Mar Motors

**1st Vice President:** Christina Marino • Century 21 Marino Realtors

2nd Vice President: Jocelyn Ochonicki • **First Financial Credit Union** 

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**Richard Block • On Time Promotions** 

Deborah Gallas • LaSalle Bank

Margaret Hagerty • State Farm - Hagerty Insurance Agency

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Gail Kachoyeanos • Attorney at Law

Bea Lipski • Minuteman Press

Ron Lundin • Lin-Mar Motors

Matt Mitchell • State Farm Mitchell Insurance Agency

Evangeline Pintang • Prime Care Resource. Inc.

Debra Sloan • J Care Home Medical Supplies

## **Chamber Staff**

Mark Pendergrass • Executive Director Claire Sherman • Assistant to the Director

## **Meet Edible Arrangements** Our June 2008 Member of the Month

The Morton Grove Chamber of Commerce and Industry is happy to announce that Edible Arrangements has been chosen as the June 2008 Business of the Month.

Owners Terri Machaj and her son Tim were drawn to the business four years ago when

they saw an ad in the newspaper talking about this unique business that combines beauty with healthful eating. They purchased the franchise, attended training in Connecticut. And with help from the Morton Grove Chamber of Commerce website, they secured their location about three and a half years ago at 9144 Waukegan Road.

Each arrangement is made to order and all ingredients are natural, no preservatives or sweeteners are used. "One of the best things about this business" says Terri Machaj "is that we put a smile on the face of the person that receives one of our arrangements." The arrangements are delicious bouquets with pineapple daises surrounded by honeydew and cantaloupe, strawberries and grapes. To "sweeten up" any bouquet, chocolate covered strawberries apples, oranges bananas, or pineapple may be added.

Since the product is fresh and healthy, it is a new idea that people really enjoy giving or receiving. They are a very nice gift for a birthday, thank you, congratulations or

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sympathy. Businesses use them as client gifts and for employee appreciation.

MORTON GROVE

HAMBER OF

Terri and Tim have been active participants in the Morton Grove Chamber of Commerce and Industry. They have attended many Business After Hours,

participated in the Welcome Neighbor! Program and Women's Power Lunches and have been faithful attendees to the Multi-Chamber Networking Breakfasts and Lunches. Terry recently participated in the North Shore Women's Conference and Business Expo on May 2, 2008.



**Edible** Arrangements 9144 Waukegan Road Morton Grove, Il 60053 847-470-0404 www.ediblearrangements.com

Monday-Friday 8:00am-5:00pm Saturday 8:00am-3:00pm Closed on Sunday

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# Did You Know?

As a member of the Morton Grove Chamber of Commerce, You and your business will receive an EXTRA 10% Discount on ink jet and toner cartridges at Cartridge World Morton Grove.

Please call Cartridge World at 847-966-8866 or visit 7180 Dempster (NE corner of Harlem and Dempster)



# 30th Annual Golf Outing Scheduled - Chamber Celebrates by Giving Away One Raffle Ticket Per Day for Thirty Days!

The Morton Grove Chamber of Commerce and Industry's Golf Outing turns 30 this year! And to celebrate, beginning August 18, we're going to be giving away 1 Raffle Ticket to 1 random Chamber member per day for 30 days before the outing. The Grand Prize is \$1,000.00, with the chance to win many other great prizes, and the tickets will soon be on sale for \$10 each, 3 for \$25. Ticket holders do not need to be present to win, and the prize drawing will take place during the dinner portion of our outing. The Golf Committee is planning on making this the best golf outing we've had, so it will be a great event to bring friends, co-workers, business partners, or clients out for a day of golf and fun!

Our 30th Annual Golf Outing will be held at Traditions at Chevy Chase Golf Course, 1000 N. Milwaukee, Wheeling, on Wednesday, September 17, 2008. It will be a scramble with a shotgun start. More details to come in the months ahead!



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# Morton Grove Days Committee and Morton Grove Chamber Celebrate July 4th Parade

The Morton Grove Days Committee is once again planning its annual celebration that includes a July 4th Parade. This year's parade theme, based on the 2008 Summer Olympics which will begin in August, is: *"MORTON GROVE – A Gold Medal Community, United Together."* 

The parade will take place on Friday, July 4th at 2:30 p.m. The assembly point is at Central and Dempster Street. The route will start at Central Avenue, west on Dempster Street to Harrer Park.

The Days Committee is hoping that your business and/or organization will participate in the celebration by entering a unit (vehicle, float, marchers, etc.). This will afford you an opportunity to publicize your organization, group or business and participate as a valued and active part of our community. Floats and other entries will be judged for the best in show by the Morton Grove Chamber of Commerce and Industry. Please understand the Morton Grove Days parade is funded strictly by donations. If you cannot participate in the parade, please consider showing your support by contributing a donation. All contributions can be mailed to the Morton Grove Days Committee.



If you intend to participate in the parade, please contact either the Morton Grove Park District or the Chamber for an

application and return no later than June 1. You will receive a confirmation at a later date that we have received your application, along with a list of various rules and regulations.

The Morton Grove Days Committee thanks you for your support in this community wide event. If you have any questions, please contact Maggie Zimmer, the Parade Chairperson, at 847-243-1076.

## Welcome New Member! Gaynor Communications

Gaynor Communications helps businesses and other organizations develop brand identities and marketing communication materials.

Our services include logo design, letterhead/ envelope/business card design, brochures, newsletters, magazines, conference reports, web sites, speeches, annual reports, books and videos/DVDs.

Through our sister company, Osmosis Digital Marketing, Inc., (www.osmosisdigital.com), we offer a proprietary system for creating, distributing and tracking electronic newsletters for customers, prospective customers and other audiences. Osmosis Digital Marketing also designs and develops websites.

Contact Mark Gaynor for a free consultation about your communication needs.

Gaynor Communications 7937 Lowell Avenue Skokie, IL 60076 Tel.: 847.673.7198 Fax: 847.673.7211 www.gaynorcommunications.com mgaynor@gaynorcommunications.com





## **Your News & Events**

### Contour Landscaping's Scott Schoeller Receives Prestigious Certification

Congratulations to Chamber member Scott Schoeller, owner of CONTOUR LANDSCAP-ING, INC. who recently demonstrated professional competency by successfully completing the CERTIFIED ARBORIST examination administered through the International Society of Arboriculture (ISA) and the local Chapter of the ISA. There are approximately 20,000 Certified Arborists worldwide.

The purpose of the ISA Certification Program is to improve the level of knowledge and standard of practice within the tree care profession. It is designed to assist the public in identifying those professionals in arboriculture who have demonstrated, through a professionally developed examination and education program, a thorough knowledge of tree care practices. All Certified Arborists carry a wallet identification

## Cambridge Bank Merges With Inland Bank And Trust

Howard A. Jaffe, President and COO of Inland Bancorp, Inc. announced the merger and consolidation of its subsidiary banks, AmeriMark Bank, Cambridge Bank and Inland Bank and Trust to form the "new" Inland Bank and Trust. The merger will be complete on May 16, 2008 with bank assets totaling over \$1.1 billion. card for verification. \*Certification is valid for three years. The ISA program tests and certifies an individual's knowledge in the field of Arboriculture.

The International Society of Arboriculture is a scientific and educational organization devoted to the dissemination of information in the care and preservation of shade and ornamental trees.

ISA's Certification Program is designed to promote the professional development of those involved in the field of arboriculture of tree care. When contracting for your tree care needs, contact Scott Schoeller at Contour Landscaping, Inc. 847 673-5149 or via the web at CallContour.com.

"This change will allow us to better serve our

customers. As a result of this merger, our

customers will be able to bank at any of our

nine locations throughout the Chicago area

with additional branches expected within



**CONTOUR** Landscaping

NEWS?

If you would like your news or event item featured in upcoming months, please contact the Chamber office at 847-965-0330 or via email: office@mgcci.org.

the next six months," Jaffe said. With offices located in Countryside, Glen Ellyn, Hawthorn Woods, Hillside, Lake Zurich, Lombard, INLAND BANK"





Perry Danos, D.D.S. 5700 Dempster, Morton Grove, IL 60053 847.965.6223 fax 847.967.5700 www.procaredental.com Morton Grove and Villa Park customers will benefit from an expanded line of products and services. With extensive commercial real estate lending experience, the bank will offer a full line of loan and deposit solutions specifically designed for small to mid-sized businesses. "Our team of qualified business bankers will remain in place but the greater size and scale of the combined operation will allow our customers to access even broader expertise," Jaffe commented.

The Bank will be led by Michael C. Braun as Group President/Chief Lending Officer and Michael J. Carlino as Group President/Chief Operating Officer. Between the two of them, they represent over 65 years of banking experience and are ready to ensure that their customers continue to receive professional, knowledgeable service. Inland Bancorp, Inc. is the holding company for Inland Bank and Trust. Inland Bancorp's strategy is to be the preeminent real estate lending group in Chicago with the most flexible and innovative loan products and services in the marketplace.

Inland Bancorp, Inc. is an affiliate of The Inland Real Estate Group of Companies, Inc.

The Inland Real Estate Group of Companies, Inc is comprised of a group of separate legal entities some of which may be affiliates or share common ownership, and comprises independent real estate and financial companies with more than 40 years of experience. Headquartered in Oak Brook, IL, member companies own and manage over 100 million square feet of commercial real estate in 44 states in the US and Canada, with managed assets in excess of \$20 billion.

## American Cancer Society-North Shore Regional Office Gearing Up for Relay For Life

Nearly everyone has been touched either directly or indirectly by cancer. At this time, about 1 in 2 men and 1 in 3 women have a lifetime risk of developing cancer. In the state of Illinois alone, an estimated 61,500 people this year will hear the words "you have cancer." Your local American Cancer Society office provides cancer research to find a cure, educates community members about prevention and early detection, advocacy to enforce laws in favor of health care, and patient services to people who live and work in Skokie and surrounding areas.

Last year in Illinois, the American Cancer Society assisted over 16,000 cancer patients, and invested \$6.2 million in active research grants. Among other services, ACS provided:

- 27,000 rides to patients through Road to Recovery, a program in which volunteer drivers transport patients to/from treatment
- Nearly 1,900 women in Illinois with the benefits of Look Good...Feel Better, a free program that teaches beauty techniques to female cancer patients undergoing treatment to help them combat the appearance-related effects

• Nearly 6,000 supportive services to patients including consultations and fittings for free wigs.

To fund the programs and services, the ACS North Shore office has several community fundraising events throughout the year. Specifically in Skokie is the Relay For Life of Skokie, Lincolnwood, Morton Grove, and Niles. Relay For Life is an overnight fun-filled event where participants celebrate survivorship, remember those who are fighting and have fought the cancer battle, and pledge to fight back against the disease. This year's Relay For Life of SLMGN will take place June 20-21 at Niles North High School from 6 a.m.-6 p.m. For more information or to sign up, please visit www.RelayForLifeSLMGN.com

For more information about American Cancer Society programs, services or events please call 847-328-5147 and ask for the North Shore Regional Office or visit www.cancer.org.

# **EVENT REGISTRATION & SPONSORSHIP SHEET** *Please fax this page back to us 847-965-0330*

- 6/4/08 Board of Directors Meeting
   4 PM 5 PM
   Village Hall
- 6/10/08 Concert in the Park
   Morton Grove Chamber Night
   7 PM 8:30 PM
   Harrer Park, Morton Grove
   Sponsorships available for \$250 and Chamber Goodie Bag
   Participation for \$20
   FREE to all
- 6/17/08 Business After Hours @ Prime Care Resource
   5 PM 7 PM
   1420 Renaissance Dr., Suite 420, Park Ridge
   FREE to Chamber Members

 6/18/08 – Women's Power Lunch @ El Sol Restaurant 11:45 AM – 1 PM
 6000 Dempster, Morton Grove \$10 pre-registered; \$12 at the door; women only

- 6/18/08 Legislative Committee Meeting
   5 PM 5:30 PM
   Village Hall
- □ 7/4/08 4th of July Parade
- 7/16/08 Legislative Committee Meeting 5 PM – 5:30 PM Village Hall

#### Business & Consumer Resources Networking Group

June Wednesday Mornings – 8-9 AM Morton Grove Park District 6834 Dempster St, Morton Grove, IL

July Wednesday Mornings – 8-9 AM Niles Chamber of Commerce 8060 Oakton St, Niles, IL

EVENTS         YES! Please sign me up for the above event (please check box).         SPONSORSHIP & NEWSLETTER SUBMISSIONS         YES! I want to:         Advertise with an AD         Advertise with an INSERT         Advertise with an INSERT         Sign up for MEMBERSHIP PLUS	MORTON GROVE CHAMBER OF COMMERCE AND INDUSTRY 6101 Capulina Ave • Morton Grove, IL 60053 Phone: 847-965-0330 • Fax: 847-965-0349 E-Mail: office@mgcci.org							
CONTACT INFORMATION: Contact Name: Company Name:								
Company Name: Phone #: Email:								
Amount to Bill: \$ Payment Options: 🔲 Check enclosed 🔲 Money order 🔲 Cash at door								
Credit Card: 🔲 Visa 🔲 MasterCard Card#								
Expiration Date V# (3 digit code on back of credit card)								
Name on Card:								
Please notify us at least 24 hours in advance if you cannot attend an event. If not, the fee will be billed to you. Thank you!								

# **CURRENT MEMBERS** of the Morton Grove Chamber of Commerce and Industry

**A Friend Electric** A-Lectric Contracting LLC A-Alert Lock and Alarm, Inc. Action Party of Morton Grove Affordable DJ and Karaoke Service Aflac Insurance - Robyn Weinstein Alden Management Services All Smiles Family Dental Center Alyce Designs, Inc. Amcore Bank, N.A. American Cancer Society American Family Insurance American Legion Memorial Civic Center American Taxi Dispatch, Inc. Anthony Hofeld, Attorney at Law Art & Beyond Studio Arthur Murray Dance Center **Artistic Digital Services** Ask Lon! The Handyman Atlas Heating Service, Inc. Avon Products, Inc. Avon Representative - Elaine Powell Avon Representative - Susan Anderson Best Western of Morton Grove **Bethany Terrace Nursing Centre** Bob's Gift Baskets, Inc. Bringer Inn **Bugle Newspapers** Carl N. Graf Jr., Attorney at Law Carlson Wagonlit Morton Grove Travel **Cartridge World** Castle Motor Sales, Inc. Catered by Design Catering by Michael's **Central United Methodist Church** Century 21 Marino Real Estate **Chadons Resources** Charter One Bank Chateau Ritz China Chef **Chiropractic Arts Center City Truck Rental Classic Bowl** 



**Classic Design Awards Cole Taylor Bank** ComEd Complete Travel and Cruises, Inc. Contour Landscaping, Inc. Costco Wholesale Crossings at Morton Grove Dean Giuntoli's Bookkeeping Services **Dempster Auto Service Dempster Eye Center Diversified Graphics** Edelheit & Edelheit, Ltd. **Edible Arrangements** Edward Jones Investments El Sol Restaurant Faust of Italy First Financial Credit Union First Reverse Financial Gail Kachoyeanos, Attorney at Law **Gartner Heating & Cooling Gaynor Communications** Gene A. Eich, Attorney at Law Gibbs Plumbing & Sewer Service, Inc. Giordano's of Morton Grove Glen Morton Medical Center Glenview United Methodist Church **Golf School District 67** Good Karma Construction **GPG & Associates** H & R Block Harris Bank HL Development Inc. Holiday Inn Chicago North Shore House of Rental Inland Bank Ira Silverstein, Illinois State Senator J & D Instant Signs, Inc. Jan Schakowsky, U.S. Congresswoman JC Licht, Co. JCare Home Medical Supplies Jerrold Goldberg Prostate Cancer Foundation Jerusalem Lutheran Church and School John Baethke & Son Plumbing, Inc. John Crane Inc. **K&G** Superstore **Kropp Insurance Agency** Larry Suffredin, Cook County Commissioner LaSalle Bank Leading Edge Automotive Leonard J. Brown Plumbing Inc. Leonardo and Company, LLC LifeStorage

Lily's & Boris's Beauty Salon Lin-Mar Motors Lou Lang - State Representative Magazine Memories Malko Electric Company Marcus Denture Studio, Inc. Marge's Flowers & Gifts, Inc. Mary A. Lynch, CPA, CFP Mary Ressetar - Reverse Mortgage Specialist **MB** Financial Bank McDonald's of Morton Grove McGrath Acura of Morton Grove Merlin's 200,000 Mile Shop Metro Maintenance Service, Inc. **Metropolitan Family Services** Michael Harada, D.M.D. Minuteman Press Morton Grove Caucus Party Morton Grove Community Church Morton Grove Dental Associates Morton Grove Fire Department Morton Grove Food Mart Morton Grove Foundation Morton Grove Historical Society Morton Grove Lions Club Morton Grove Moose Morton Grove Pharmaceuticals, Inc. Morton Grove Police Department Morton Grove Post Office Morton Grove Public Library Morton Grove Public Works Morton Grove School District 70 Morton Grove Supply Company Morton Grove Woman's Club My Plumbing Contractor Nano's Pizza Nature's Hand Car Wash New Age Dental Nicor Gas Niles Township Government Niles Township High School District 219 Niles Township Schools Credit Union North Shore Center of Dental Health Northwest Suburban Jewish Congregation Northwest Suburban United Way Nutri-Lawn **Oakton Community College** OceanAire, Inc. On Time Promotions, Inc. Original Concepts, Inc. **Orman Chiropractic** Parkway Bank & Trust

Photos by Jes Physicians at Morton Grove **Pioneer Press Newspapers** Prime Care Resource, Inc. **Procare Family Dental Produce World** Pure Air & Heating Co., Inc. Purple Oak, Inc **Rainbow Hospice** Reliable Appliances and Refrigeration Service, Inc. **Rivals Sports Bar & Grill** Ronald Weiss C.P.A. Chartered Rotary Club of Skokie Valley Roughneck Concrete Drilling & Sawing Co. **Royal Maids** Saab Exchange Schwarz Supply Source Sell It Here! Seven Brothers Restaurant Sewing Center Unlimited Shari Mack - Century 21 McMullen Realtor Sharper Dot Printing SHORE Community Services Sign-A-Rama Simkins Funeral Home Simpol Medical Equipment & Supplies, Inc. Sko-Die, Inc. **Skokie Valley Air Control** St. Martha Catholic Church Staples State Farm Insurance - Margaret Hagerty Agency State Farm Insurance - Matt Mitchell Agency Subway – 9237 Waukegan Super 8 Motel Super Cup Coffee Shop Sure-Clean Carpet & Upholstery Cleaners Temple Judea Mizpah Teresa Hoffman Liston, Attorney at Law The Appraisal Company **Total Athleticare** Trackside Tap **Travel Medicine Source** U.S. Cellular **United Graphics & Mailing Group** Univerpol, Inc. V & B Liquors Verlo Mattress of Skokie Village of Morton Grove Welter Plumbing, Inc. Wolf & Tennant World of Tees ZootCuts Family Hair Center

## Member in Focus: Purple Oak

Purple Oak, Inc. designs bar code and RFID solutions for data collection problems in manufacturing, warehousing and distribution, and corporate business operations nationwide. Purple Oak customers range from Fortune 500 companies to small local businesses desiring to improve the efficiency and accuracy of their operations. Founded in 1996, Purple Oak is a privately held company headquartered in Skokie, IL.

Purple Oak has helped hundreds of companies streamline their operations by collecting data faster, more accurately, and more cost effectively. Our solutions will make it easy for you to track employee or contractor performance, respond to customer inquiries, meet requirements, and control inventory costs.

The Morton Grove Chamber of Commerce and Industry spoke with Purple Oak President, Kathleen DeCarlo:



*What is your favorite part of the job?* We get to work with so many different businesses, in a variety of industries. Our process entails learning our customers' operations and clearly defining their problems, so that we can offer the right solution. This gives us a "backstage pass" to some really fascinating companies. It's very satisfying to help improve our customer's business.

*What makes your business stand out in the industry?* We take the time to truly understand our clients' businesses. Our customers get a high level of attention and service. We're not just selling a "one size fits all" product.

Who is your best customer, or what kind of customers do you have? We've been very successful in the industrial sector: Manufacturers, warehousing and distribution, transportation, etc. While our customers are businesses of all sizes, most are small- to mid-size companies looking for ways to improve, or to comply with new requirements or regulations. Many of our customers are doing bar coding for the first time.

*What is your mission statement?* To use our bar code and RFID expertise to deliver affordable, practical, custom-tailored solutions that solve specific business problems.

Purple Oak, Inc. P.O. Box 1057 Morton Grove, IL 60053 847-699-9631 www.purpleoak.com

## **Register with Office Depot Chamber of Commerce Program**

Within the last year and a half, Office Depot Business Solutions Division (a separate entity within Office Depot, Inc.) has created an exclusive, nationwide program for Chambers of Commerce. The program improves office product ordering while increasing savings and reducing costs. The Morton Grove Chamber has joined this program, which will give you and your fellow members national buying power. Not a bad thing, considering the economy these days!

#### Benefits include:

- ✓ "Best Buy List" of approximately 200 commonly purchased office products (with the ability to customize and save money)
- ✓ Deep discounts on paper
- ✓ Next Day Delivery on orders over \$50.00
- ✓ 1% Rebate for orders over \$150.00
- ✓ 1.5% Rebate for orders over \$200.00
- ✓ 2% Rebate for orders over \$300.00
- ✓ Store Purchasing Cards that allow you to take advantage of the Chamber program when shopping at Office Depot retail stores
- ✓ Easy phone, fax and online ordering
- ✓ Strong customer support



#### To enroll in this program and begin saving money on your office supplies, please contact:

Edward "Tripp" Healy, Office Depot Business Development Manager 800-613-4624 x4492 Phone 847-224-7830 Fax 312-345-0853 Email edward.healy@officedepot.com

#### Or go online to register at:

https://odams.officedepot.com/registrations/ chicagoland\_chamber\_welcome.php 7



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Fax: (847) 965-0349

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#### **Events at a Glance**

6/4/08 Board of Directors Meeting

**6/10/08** Concert in the Park – Morton Grove Chamber Night

**6/17/08** Business After Hours @ Prime Care Resource

6/18/08 Women's Power Lunch @ El Sol Restaurant

**6/18/08** Legislative Committee Meeting

7/4/08 4th of July Parade

7/16/08 Legislative Committee Meeting



#### **Business & Consumer Resources**

Connecting businesspeople and the public with trusted service providers in Chicagoland. BCR members help each other grow their businesses by sharing advice, experiences and leads.

To learn more about BCR, contact Nick Katsoolias, BCR President **847-663-1650** 

or Nick.Katsoolias@edwardjones.com

www.bcr-illinois.com

#### Member Events

6/6/08 • 7:30pm - 10:00pm Zootcuts Hair & Fashion Charity Show

6/7/08 • 12:00pm - 6:00pm Lin-Mar Motors 7th Annual Open House